Rt. 8, Frederick, Md. 21701
301/473-8186
9/16/74

Dale

Dear Allan,

Two mechanical problems have delayed printing. First they shot the negatives too long and had to reshoot the entire thing! Then they messed up two sigs, if you know what these are, printing one page upside down in one and four out of order in the second. This required reprinting a total of 64 pages and cost the printer a waste of 2/7 in paper, which now is out of sight.

I had to be away and couldn't check again, so I'm keeping my fingers crossed!

The book is now in the bindery, I'm told.

I meant to ask you. There is a Houston book distributor who actually covers most of the state. If you know him could you please find time to speak to him? Or can you give me his name or the one there to whom to speak?

We give wholesalers a 50% discount, and the books are fully returnable, so they are assured against loss.

The minimum wholesale order is 100 or the closests number above it, depending on the boxing at the bindery. I've asked for boxes of 20 because some stores will take 20 and this will save the wholesalers some work. But there had been no decision by the bindery. If they will not box in 20s, it will be 30s or 40s or 60s, any one meaning the minimum wholesale order would be 120. Because we are only my wife and me to do all the work we can't initially repackage and give this discount. Of course later, when there isn't the time pressure, we do.

Your fantastic audience ought to assure him adequate sale.

I also meant to ask you if the book will get lost in your flood of mail at this address or if there is a different address you'd like it sent. If there is and you have a label, please send it. I want you to get one of the first copies off the bindery not only because you have been such a good friend but because of your beliefs. I think you'll find more than one show in this and that it is all fresh, new stuff. I'll be surprised if you don't find the material on the so-called "Freedom of Information" law in it worth a separate show.

Thanks and best regards,